

## ***Directors' Report***

### **Dear Members,**

The Directors of Kendriya Bhandar are pleased to present the Annual Report alongwith the audited accounts for the cooperative year ending 31<sup>st</sup> March 2019.

### **2. PERFORMANCE FOR THE COOPERATIVE YEAR 2018-19**

The performance of the Society in terms of sales, profits and overheads during the year 2018-19 is as under:-

<b>Indicators</b>	<b>2018-19</b>	<b>2017-18</b>
Sales (Rs. Lakhs)	153991.70	75013.93
Gross Profit (Rs. Lakhs)	3306.26	3163.19
Overheads (Rs. Lakhs)	3992.04	3876.16
Net Profit (Rs. Lakhs)	201.27	189.19
Increase in Sales (%)	105.28	(-) 13.22
Increase in overheads (%)	2.99	5.19
Gross profit to sales (%)	2.15	4.22
Net profit to sales (%)	0.13	0.25
Overheads to sales (%)	2.59	5.17
Share Capital (Rs. Lakhs)	101.50	101.20
Govt.'s share therein (Rs. Lakhs)	68.18	68.18
Capital employed (Rs. Lakhs)	7503.27	7400.23
Stock (Rs. Lakhs)	2103.06	2243.71
Sales inventory ratio (times)	73.22	33
Individual share holders (Nos.)	93513*	93436*
Shares held by Individual shareholders (Nos.)	333276	330205
Dividend proposed/declared (%)	10	10
Income Tax (Rs. Lakhs)	136.29	173.17
Dividend to Government (Rs. Lakhs)	6.82	6.82
Employees strength (Nos.)	391	396
Bonus paid (%)	20	20
Stores/office network (Nos.) All India	153	149
Net worth (Rs./Crore)	75.00	74.00

\* includes the members who have retired from service.